

NATIONAL OPEN UNIVERSITY OF NIGERIA

Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi - Abuja

FACULTY OF MANAGEMENT SCIENCES 2022 2 EXAMINATION

COURSE CODE: MBA881

COURSE TITLE: Business Policy

CREDIT UNIT: 3

INSTRUCTION: 1. Indicate your Matriculation Number clearly

2. Attempt question one (1) and any other three (3) questions; four

questions in all

3. Question one (1) is compulsory and carries 25 marks, while the other

questions carry 15 marks each.

4. Present all your points in a coherent and orderly Manner

TIME ALLOWED: 2½ Hours

- 1 (a) Business policy can be defined in several ways. Compare and contrast any four of such definitions. (5 marks)
 - (b) What would you consider to be the characteristics of effective business policy? (10 marks)
 - (c) Forms of business vary on the basis of size, capital base, etc. Discuss fully. (10 marks)
- 2. (a) There has been a scholarly argument as to whether Policy is synonymous with strategy. Provide adequate justification for your position on this argument. (7.5 marks)
- (b) Business policy is put in place by management of an organisation to achieve a number of objectives. Discuss.(7.5 marks)
- 3. (a) Present a robust historical background to business policy from academic and professional perspectives. (7marks)
 - (b) Policies are known to originate from diverse sources. Discuss fully. (8 marks)
- 4 (a) Regardless of source and purpose of policies, they usually contained certain basic components.

 Provide a robust expatiation for this assertion. (7.5 marks)
 - (b) As the Chief Executive Officer of your organisation, what procedure will you follow in formulating policies for your organisation? (7.5 marks)
- (a) Policies with respect to their importance, nature and magnitude of mission to be accomplished
 may be arranged in a hierarchical order. Establish your understanding of this statement using
 relevant examples and figure. (10 marks)
 - (b) Provide appropriate example for each of the policies stated in question 5 (a). (5 marks)